

The 15 Deliverables

These are some of the things you can expect a coach to deliver during a coach - client relationship.

- 1. Perspective**
The coach provides fresh or different ways of looking at a situation, context.
- 2. Validation**
The coach validates via encouragement and acknowledgement.
- 3. Message**
The coach shares fitting knowledge, opinions, or wisdom.
- 4. Energy**
The coach provides energy and support as needed.
- 5. Solution**
The coach shares a solution to a problem or issue.
- 6. Plan**
The coach co-develops a plan of action with the client.
- 7. Structure**
The coach provides support and a check-in structure for the client.
- 8. Resource**
The coach suggests/refers client to experts, books, tools, assessments.
- 9. Options**
The coach expands the number of options the client thought they had.
- 10. Caring**
The coach cares via listening, patience, safety and love.
- 11. Training**
The coach trains clients in personal and business skills.
- 12. Advice**
The coach provides advice via recommendations and suggestions.
- 13. Strategy**
The coach develops or co-develops a personal or business strategy.
- 14. Feedback**
The coach offers feedback, observations, insights, ideas and opinions.
- 15. Challenge**
The coach provides a challenge to the client to stretch or make a change.